



**Inter Cars S.A.**

**Opinion and Report  
of the Independent Auditor  
Financial Year ended  
31 December 2015**

The opinion contains 2 pages  
The supplementary report contains 9 pages  
Opinion of the independent auditor  
and supplementary report on the audit  
of the separate financial statements  
for the financial year ended  
31 December 2015



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*This document is a free translation of the Polish original. Terminology current in Anglo-Saxon countries has been used where practicable for the purposes of this translation in order to aid understanding. The binding Polish original should be referred to in matters of interpretation.*

## **OPINION OF THE INDEPENDENT AUDITOR**

*To the General Meeting of Inter Cars S.A.*

### **Opinion on the Separate Financial Statements**

We have audited the accompanying separate financial statements of Inter Cars S.A., with its registered office in Warsaw, ul. Powsińska 64 (“the Company”), which comprise the separate statement of financial position as at 31 December 2015, the separate statement of comprehensive income, the separate statement of changes in equity and the separate statement of cash flows for the year then ended and notes comprising a summary of significant accounting policies and other explanatory information.

#### *Management’s and Supervisory Board’s Responsibility for the Financial Statements*

Management of the Company is responsible for the accuracy of the accounting records and the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, as adopted by the European Union and with other applicable regulations and preparation of the report on the Company’s activities. Management of the Company is also responsible for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

According to the Accounting Act dated 29 September 1994 (Official Journal from 2013, item 330 with amendments) (“the Accounting Act”), Management of the Company and members of the Supervisory Board are required to ensure that the financial statements and the report on the Company’s activities are in compliance with the requirements set forth in the Accounting Act.

#### *Auditor’s Responsibility*

Our responsibility is to express an opinion on these financial statements and whether the financial statements are derived from properly maintained accounting records based on our audit. We conducted our audit in accordance with section 7 of the Accounting Act and International Standards on Auditing as adopted by the National Council of Certified Auditors as the National Standards on Assurance. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements and the accounting records from which they are derived are free of material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management of the Company, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Opinion*

In our opinion, the accompanying separate financial statements of Inter Cars S.A have been prepared and present fairly, in all material respects, the unconsolidated financial position of the Company as at 31 December 2015 and its unconsolidated financial performance and its unconsolidated cash flows for the year then ended, in accordance with International Financial Reporting Standards as adopted by the European Union, are in compliance with the respective regulations and the provisions of the Company's articles of association that apply to the Company's separate financial statements and have been prepared from accounting records, that, in all material respects, have been properly maintained.

### **Specific Comments on Other Legal and Regulatory Requirements**

#### *Report on the Company's Activities*

As required under the Accounting Act, we report that the accompanying report on the Company's activities includes, in all material respects, the information required by Art. 49 of the Accounting Act and by the Decree of the Ministry of Finance dated 19 February 2009 on current and periodic information provided by issuers of securities and the conditions for recognition as equivalent information required by the law of a non-Member State (Official Journal from 2014, item 133) and the information is consistent with the financial statements.

On behalf of KPMG Audyt Spółka z ograniczoną odpowiedzialnością sp.k.  
Registration No. 3546  
ul. Inflancka 4A  
00-189 Warsaw

#### *Signed on the Polish original*

.....  
Marek Gajdziński  
Key Certified Auditor  
Registration No. 90061  
Limited Liability Partner  
with power of attorney

2 May 2016

**Inter Cars S.A.**

Supplementary report  
on the audit of the separate  
financial statements  
Financial Year ended  
31 December 2015

The supplementary report contains 9 pages  
The supplementary report on the audit  
of the separate financial statements  
for the financial year ended  
31 December 2015

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## **1. General**

### **1.1. General information about the Company**

#### **1.1.1. Company name**

Inter Cars S.A.

#### **1.1.2. Registered office**

ul. Powsińska 64  
02-903 Warsaw

#### **1.1.3. Registration in the register of entrepreneurs of the National Court Register**

Registration court:	District Court for the Capital City of Warsaw in Warsaw, XIII Commercial Department of the National Court Register
Date:	23 April 2001
Registration number:	KRS 0000008734
Share capital as at the end of reporting period:	PLN 28,336,200.00

#### **1.1.4. Management of the Company**

The Management Board is responsible for management of the Company.

As at 31 December 2015, the Management Board of the Company was comprised of the following members:

- Robert Kierzek – President of the Management Board,
- Krzysztof Soszyński – Vice President of the Management Board,
- Krzysztof Oleksowicz – Member of the Management Board,
- Witold Kmiecik – Member of the Management Board,
- Wojciech Twaróg – Member of the Management Board.

### **1.2. Key Certified Auditor and Audit Firm Information**

#### **1.2.1. Key Certified Auditor information**

Name and surname:	Marek Gajdziński
Registration number:	90061

### **1.2.2. Audit Firm information**

Name: KPMG Audyt Spółka z ograniczoną odpowiedzialnością sp.k.  
Address of registered office: ul. Inflancka 4A, 00-189 Warsaw  
Registration number: KRS 0000339379  
Registration court: District Court for the Capital City of Warsaw in Warsaw,  
XII Commercial Department of the National Court Register  
NIP number: 527-26-15-362

KPMG Audyt Spółka z ograniczoną odpowiedzialnością sp.k. is entered into the register of audit firms, maintained by the National Council of Certified Auditors, under number 3546.

### **1.3. Prior period financial statements**

The separate financial statements for the financial year ended 31 December 2014 were audited by KPMG Audyt Spółka z ograniczoną odpowiedzialnością sp.k. and received an unmodified opinion.

The separate financial statements were approved at the General Meeting on 9 June 2015 where it was resolved to distribute the net profit for the prior financial year of PLN 95,668.8 thousand as follows:

- PLN 10,059.4 thousand to be paid as a dividend,
- PLN 85,609.4 thousand to reserve capital.

The separate financial statements were submitted to the Registry Court on 17 June 2015.

### **1.4. Audit scope and responsibilities**

This report was prepared for the General Meeting of Inter Cars S.A. with its registered office in Warsaw, ul. Powsińska 64 and relates to the separate financial statements comprising: the separate statement of financial position as at 31 December 2015, the separate statement of comprehensive income, the separate statement of changes in equity and the separate statement of cash flows for the year then ended and notes comprising a summary of significant accounting policies and other explanatory information.

The audited Company prepares its separate financial statements in accordance with International Financial Reporting Standards as adopted by the European Union on the basis of the decision of General Meeting dated 21 January 2005.

The separate financial statements were audited in accordance with the contract dated 23 July 2015, concluded on the basis of the resolution of the General Meeting dated 16 June 2015 on the appointment of the auditor.

We conducted our audit in accordance with section 7 of the Accounting Act dated 29 September 1994 (Official Journal from 2013, item 330 with amendments) (“the Accounting Act”) and International Standards on Auditing as adopted by the National Council of Certified Auditors as the National Standards on Assurance.

We audited the separate financial statements at the Company during the period from 29 February 2016 to 11 March 2016.

Management of the Company is responsible for the accuracy of the accounting records and the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and with other applicable regulations and preparation of the report on the Company's activities.

Our responsibility is to express an opinion and to prepare a supplementary report on the audit of the separate financial statements and whether the financial statements are derived from properly maintained accounting records based on our audit.

Management of the Company submitted a statement dated as at the same date as this report as to the true and fair presentation of the accompanying separate financial statements, which confirmed that there were no undisclosed matters which could significantly influence the information presented in the separate financial statements.

All required statements, explanations and information were provided to us by Management of the Company and all our requests for additional documents and information necessary for expressing our opinion and preparing the report have been fulfilled.

The scope of the work planned and performed has not been limited in any way. The method and scope of our audit is detailed in working papers prepared by us and retained in the offices of the Audit Firm.

The Key Certified Auditor and the Audit Firm fulfill the independence requirements as described in Art. 56 points 3 and 4 of the Act on Certified Auditors and their Self-Governance, Audit Firms authorized to Audit Financial Statements and Public Oversight dated 7 May 2009 (Official Journal from 2015, item 1011 with amendments).

## 2. Financial analysis of the Company

### 2.1. Summary analysis of the separate financial statements

#### 2.1.1. Separate statement of financial position

<b>ASSETS</b>	<b>31.12.2015</b>	<b>% of total</b>	<b>31.12.2014</b>	<b>% of total</b>
	<b>PLN '000</b>		<b>PLN '000</b>	
<b>Non-current assets</b>				
Property, plant and equipment	152,713	6.6	146,869	7.8
Intangible assets	138,326	6.0	145,156	7.8
Investment property	2,048	0.1	2,134	0.1
Investments in subordinate entities	345,562	15.0	199,607	10.7
Investments available for sale	258	-	258	-
Receivables	20,250	0.9	30,418	1.6
	<b>659,157</b>	<b>28.6</b>	<b>524,442</b>	<b>28.0</b>
<b>Current assets</b>				
Inventories	866,519	37.7	745,383	39.8
Trade and other receivables	752,185	32.7	582,634	31.1
Income tax receivables	6,687	0.3	-	-
Cash and cash equivalents	15,983	0.7	20,086	1.1
	<b>1,641,374</b>	<b>71.4</b>	<b>1,348,103</b>	<b>72.0</b>
<b>TOTAL ASSETS</b>	<b>2,300,531</b>	<b>100.0</b>	<b>1,872,545</b>	<b>100.0</b>
<b>EQUITY AND LIABILITIES</b>				
	<b>31.12.2015</b>	<b>% of total</b>	<b>31.12.2014</b>	<b>% of total</b>
	<b>PLN '000</b>		<b>PLN '000</b>	
<b>Equity</b>				
Share capital	28,336	1.2	28,336	1.6
Share premium	259,530	11.3	259,530	13.9
Reserve capital	626,032	27.2	540,422	28.9
Other reserve capital	5,935	0.3	5,935	0.3
Retained earnings	94,238	4.1	95,993	5.1
	<b>1,014,071</b>	<b>44.1</b>	<b>930,216</b>	<b>49.8</b>
<b>Non-current liabilities</b>				
Interest-bearing loans, borrowings and finance lease	425,736	18.5	454,691	24.3
Deferred tax liabilities	6,636	0.3	7,326	0.4
	<b>432,372</b>	<b>18.8</b>	<b>462,017</b>	<b>24.6</b>
<b>Current liabilities</b>				
Trade and other payables	428,646	18.6	263,921	14.1
Interest-bearing loans, borrowings, debt securities and finance lease	424,203	18.4	214,327	11.4
Employee benefits	1,239	0.1	954	0.1
Income tax payable	-	-	1,110	-
	<b>854,088</b>	<b>37.1</b>	<b>480,312</b>	<b>25.6</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>2,300,531</b>	<b>100.0</b>	<b>1,872,545</b>	<b>100.0</b>

## 2.1.2. Separate statement of comprehensive income

	<b>01.01.2015 - 31.12.2015 PLN '000</b>	<b>% of total sales</b>	<b>01.01.2014 - 31.12.2014 PLN '000</b>	<b>% of total sales</b>
Revenue	3,974,204	100.0	3,398,051	100.0
Cost of sales	(3,022,443)	76.1	(2,539,615)	74.7
<b>Gross profit on sales</b>	<b>951,761</b>	<b>23.9</b>	<b>858,436</b>	<b>25.3</b>
Other operating income	4,149	0.1	5,164	0.2
Sales and general administrative expenses	(490,181)	12.3	(395,149)	11.7
Distribution expenses	(354,698)	8.9	(319,358)	9.4
License fees	(62,595)	1.6	(52,606)	1.6
Other operating expenses	(21,665)	0.5	(17,728)	0.5
<b>Results from operating activities</b>	<b>26,771</b>	<b>0.7</b>	<b>78,759</b>	<b>2.3</b>
Finance income	3,251	0.1	3,484	0.1
Dividends received	91,628	2.3	47,003	1.4
Exchange differences	(403)	-	(1,258)	-
Finance expenses	(22,235)	0.6	(19,598)	0.6
<b>Profit before income tax</b>	<b>99,012</b>	<b>2.5</b>	<b>108,390</b>	<b>3.2</b>
Income tax expense	(5,099)	0.1	(12,721)	0.4
<b>Net profit</b>	<b>93,913</b>	<b>2.4</b>	<b>95,669</b>	<b>2.8</b>
<b>Other comprehensive income, net of income tax</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total comprehensive income</b>	<b>93,913</b>	<b>2.4</b>	<b>95,669</b>	<b>2.8</b>
Earnings per share (PLN)				
- basic	6.63		6.75	
- diluted	6.63		6.75	

## 2.2. Selected financial ratios

	2015	2014	2013
<b>1. Return on sales</b>			
$\frac{\text{profit for the period} \times 100\%}{\text{revenue}}$	2.4%	2.8%	4.8%
<b>2. Return on equity</b>			
$\frac{\text{profit for the period} \times 100\%}{\text{equity} - \text{profit for the period}}$	10.2%	11.5%	20.9%
<b>3. Debtors' days</b>			
$\frac{\text{average trade receivables (gross)} \times 365 \text{ days}}{\text{revenue}}$	58 days	54 days	51 days
<b>4. Debt ratio</b>			
$\frac{\text{liabilities} \times 100\%}{\text{equity and liabilities}}$	55.9%	50.2%	48.1%
<b>5. Current ratio</b>			
$\frac{\text{current assets}}{\text{current liabilities}}$	1.9	2.8	1.6

- Revenue includes revenue from sales of finished products, merchandise and raw materials.
- Average trade receivables represent the average of trade receivables at the beginning and at the end of the period, with no deduction made for allowances.

### **3. Detailed report**

#### **3.1. Accounting system**

The Company maintains current documentation describing the applied accounting principles adopted by the Management Board to the extent required by Art. 10 of the Accounting Act.

During the audit of the separate financial statements, we tested, on a sample basis, the operation of the accounting system.

On the basis of the work performed, we have not identified any material irregularities in the accounting system, which have not been corrected and that could have a material effect on the separate financial statements. Our audit was not conducted for the purpose of expressing a comprehensive opinion on the operation of the accounting system.

The Company performed a physical verification of its assets in accordance with the requirements and time frame specified in Art. 26 of the Accounting Act, and reconciled and recorded the result thereof in the accounting records.

#### **3.2. Notes to the separate financial statements**

All information included in the notes to the separate financial statements, comprising of a summary of significant accounting policies and other explanatory notes, is, in all material respects, presented accurately and completely. This information should be read in conjunction with the separate financial statements.

#### **3.3. Report on the Company's activities**

The report on the Company's activities includes, in all material respects, information required by Art. 49 of the Accounting Act and by the Decree of the Ministry of Finance dated 19 February 2009 on current and periodic information provided by issuers of securities and the conditions for recognition as equivalent information required by the law of a non-Member State (Official Journal from 2014, item 133) and the information is consistent with the separate financial statements.

On behalf of KPMG Audyt Spółka z ograniczoną odpowiedzialnością sp.k.  
Registration No. 3546  
ul. Inflancka 4A  
00-189 Warsaw

*Signed on the Polish original*

.....  
Marek Gajdziński  
Key Certified Auditor  
Registration No. 90061  
Limited Liability Partner  
with power of attorney

2 May 2016